



## Sara Yoo-Kim

Experienced and results-driven financial strategy consultant with over 15 years of extensive experience in financial management, reporting, and analysis. Proficient in implementing robust accounting systems, streamlining financial processes, and ensuring compliance with regulatory standards. Recognized for enhancing operational efficiency and guiding strategic financial decision-making. Dedicated to assisting clients in achieving their financial objectives, my expertise spans small to mid-size businesses, allowing me to understand clients' needs, whether they are starting a new venture or currently own a business. I provide tailored advice to ensure their businesses are on the right track for success.

### Education

Baruch College— Bachelor of Science (BS) in Accounting  
Yonsei University – Bachelor of Business Administration (BBA)

### Licenses

Real Estate Agent – New York and New Jersey  
Notary Public – New Jersey

### Languages

English, Korean

### Experience

Controller at Luxury Fashion Company

- Led a multifaceted portfolio of financial responsibilities crucial to the company's prosperity, encompassing the preparation of precise and punctual financial statements such as balance sheets, income statements, and cash flow statements.
- Orchestrated the development and oversight of annual budgets, fostering tight-knit collaboration with department heads to align with strategic goals and delivering financial forecasts to guide decision-making processes.
- Conducted meticulous financial analysis to assess performance, detect trends, and provide strategic insights, facilitating informed decision-making company-wide. Established and maintained robust internal controls to safeguard company assets and ensure compliance with regulatory standards, while adeptly managing cash flow to meet operational demands and optimize liquidity.
- Orchestrated the annual audit process, ensuring prompt completion and addressing audit findings to bolster internal controls and financial reporting procedures. Ensured adherence to all tax regulations and reporting requirements, collaborating with external tax advisors to refine tax planning strategies.
- Spearheaded the implementation and maintenance of financial systems to support streamlined and accurate financial reporting and analysis. Provided decisive leadership and mentorship to the finance team, cultivating a culture of collaboration, accountability, and continuous improvement. Additionally, contributed to shaping the company's overarching strategic plan, leveraging financial acumen to foster long-term growth and profitability.



#### Accounting Manager at Fashion Accessory Brand in NYC

- Directed and supervised all accounting functions to ensure precise and timely financial reporting for a leading fashion accessory brand. Managed business record- keeping, auditing, and consulting, overseeing financial documents for imported/exported shipments. Spearheaded analysis of accounting and finance areas, including general ledger closing and opening balances. Implemented software solutions for accounting, payroll, and manufacturing departments, thereby enhancing operational efficiency. Collaborated with cross-functional teams to streamline financial processes and optimize resource allocation. Ensured compliance with regulatory standards and tax regulations, liaising with external auditors and tax advisors. Contributed to strategic planning initiatives by leveraging financial insights to support the brand's long-term growth objectives.

#### Senior Accountant at Swimwear and Graphic Design Company in NYC

- Handled all financial accounting and reporting duties for a dynamic swimwear and graphic design company headquartered in New York City. Conducted comprehensive financial analysis, including budget planning, tax preparation, and financial statement reporting. Managed payroll processing and ensured compliance with regulatory requirements. Collaborated closely with internal teams to improve financial processes and support business expansion initiatives.

#### Accountant at Global Hip Hop Apparel Company with Multiple Brand Lines in NYC

- Conducted diverse accounting responsibilities for a renowned global hip-hop apparel company, managing accounts payable, accounts receivable, payrolls, and filing. Tracked and audited all bills and expenses efficiently, while also overseeing sales tax preparation and expenses analysis using accounting programs. Played a pivotal role in maintaining the financial health of multiple brand lines, ensuring precise financial records and compliance with regulatory standards.